

Craig Fairbanks Homes

A BETTER BUILDING PROCESS

ONLINE ACCESS FOR CLIENTS



Building your new home is an exciting and important endeavor, and Craig Fairbanks Homes wants the process to be as smooth and enjoyable as possible. That is why we provide each of our clients with access to a secure website with all of the details of their new home.

Whether you are at home, at work, on the road, or on vacation, Craig Fairbanks Homes puts information at your fingertips about your selections, upgrades, financial decisions, questions, documents, photos, and more.

Look at the examples below to see just a few of the ways our online client access keeps you in touch and well-informed during the construction of your new home.

SELECTIONS AND APPROVALS MADE EASY...

06 - Exterior Doors

Garage Doors - Manufacturer, Product, Style and Color

Requested By: Drywall (Ext. 82616)

| Choice | Price | Allowance | Difference |
|--|------------|------------|------------|
| #1: Clopay Coachman CP23 Sandstone with arched glass | \$4,400.00 | \$4,000.00 | -\$400.00 |
| #2: Clopay Coachman CP23 Sandstone with arched glass | \$4,000.00 | \$4,000.00 | \$0.00 |

Change Order #2
Status: Awaiting Approval

Document Date: Wednesday, June 02, 2010
Contract Date: 12/2/2009

This change order is binding under your original sales contract, per section 12.

| Selection | Choice | Price | Allowance | Difference |
|---------------------|--------|-------|-----------|-------------------|
| Enlarge powder bath | | | | \$2,345.00 |
| Total | | | | \$2,345.00 |

Effect on Contract Total

| | |
|----------------------------|---------------------|
| Original contract total | \$675,000.00 |
| Total from this document | \$2,345.00 |
| New contract total* | \$677,345.00 |

Expenses & Approvals

Base Price: \$675,000.00

| Change Order #1 | Selection | Choice | Price | Allowance | Difference |
|------------------------------|-----------|--------|-------|-----------|-------------------|
| Enlarge powder bath | | | | | \$2,345.00 |
| Change Order #1 Total | | | | | \$2,345.00 |

| Change Order #2 | Selection | Choice | Price | Allowance | Difference |
|------------------------------|-----------|--------|-------|-----------|-------------------|
| Enlarge powder bath | | | | | \$2,345.00 |
| Change Order #2 Total | | | | | \$2,345.00 |

Total Price: \$677,345.00

▲ Selection Sheet

Review what selection choices you have made and see what decisions are coming up next.

▲ Electronic Approvals

View and approve upgrades online without having to fax or mail signed documents back and forth.

▲ Up-to-date Financial Total

Check a running total, in real-time, of the financial decisions you have made on your new home.

... AND SIMPLE COMMUNICATION FOR EVERYONE

Question List

| Question | Asked By | Answer | Last Comment |
|---|-----------------------|---|--|
| 1. Will the basement be underblock or poured concrete? | Fath Cully on 1/13/10 | We will use poured walls - Donny Wyatt on 1/23/10 | 1/23/10 0:51 AM - Question answered. View/ask comments |
| 2. How many recessed lights are included in the base price? | Fath Cully on 1/13/10 | | View/add comments |

Existing Comments

Tom Longston 8/8/08 8:06 PM
Thanks for the update. I'll post it when we get it.

Margaret Cully 8/8/08 8:55 PM
We've made a few changes on the quartz bath fixtures. Jane should get back to you with a revised quote.

Tom Longston 7/30/08 12:22 AM
I just posted the second quote. It is closer to your allowance, but still over. Let me know what you want to do. Thanks.

Margaret Cully 7/30/08 5:38 PM
The first price came in higher than what I wanted. I will go back in and change some of our selections.

Add New Comment

Check Spelling
Add Comment

View Transformer set **View** Yankee ingenuity **View**

In addition, all of your other communications are kept organized in one place:

- ▶ Questions & Answers
- ▶ Comments
- ▶ Photos
- ▶ Documents
- ▶ Project Milestones



(319) 553-1457

www.craigfairbankshomes.com

See the back for more details...



A SIMPLE WAY TO ACCESS YOUR HOME'S INFORMATION IN ONE PLACE...

It starts by entering your personal login information at www.craigfairbankshomes.com.
From there, you have access to the following areas and more.

Selection Sheet... See choices and stay on schedule

The site organizes selection items on a single color-coded list, displayed with all of the pertinent allowance, pricing, and other helpful information. Upcoming selections are automatically flagged to help keep you on schedule. With just a few clicks, you can enter your choices.

Expenses & Change Orders... Eliminate "sticker shock"

Every decision made on the selection sheet is automatically reflected on the expenses page. With a single click, you can see how each of your choices have affected the final price of your home. If you need to approve a change order, you can do it electronically, saving you the time and hassle of faxing or mailing signatures to your builder.

Milestones... Understand the next steps

Building a home is an involved process, so the site will show you a list of major milestones on your project. You can check the progress made so far and see what steps are coming up next.

Questions List... Never lose answers to your questions

Over the course of a project, you will have lots of questions, and this site will help you keep all of those questions, and your builder's answers, organized and in one place. Simply enter your questions here, and your builder's responses will be listed right next to them.

Builder's To-Do List... See items as they happen

Your builder may choose to post some to-do items on the website. While you cannot add items to this list, viewing it can help give you an idea of how things are moving along on your home.

Comments, Photos, and Files... Stop jumbled e-mails

As your home progresses, you will need to have "conversations" about certain items, like asking for clarification on a selection or providing an update on a warranty request. Rather than using e-mail, you can add comments to many of the items in the site. Comments group these conversations together with the items to which they relate, which keeps information organized and available to everyone, cutting down on misunderstandings. You and your builder can also attach photos and files.

Warranty List... Easily track loose ends

Once your home is complete, you can submit warranty requests online. You can come back to the site to check the status, add comments as necessary, and then verify when they are complete.

E-mail Updates... Let new information come to you

You can access the website at any time, but if there is something updated that you need to see on the site, you will also receive an e-mail each morning letting you know.

| Question | Asked By | Answer | Last Comment |
|---|-----------------------|---|--|
| 1. Will the basement use cinderblock or poured concrete? | Fath Cully on 1/13/10 | We will use poured walls - Donny Wyatt on 1/23/10 | 1/23/10 8:51 AM - Question answered. View/add comments |
| 2. How many recessed lights are included in the base price? | Fath Cully on 1/13/10 | | View/add comments |

▲ The questions list saves all of your questions, and your builder's answers, in one, easy-to-find place.

| Choice | Price | Allowance | Difference |
|--|------------|------------|-------------|
| #1 Clopay Coachman CP23 Sandtone per drawings | \$4,989.77 | \$4,000.00 | -\$989.77 |
| #2 Clopay Coachman CP23 Sandtone with arched glass | \$5,124.32 | \$4,000.00 | -\$1,124.32 |

| Choice | Price | Allowance | Difference |
|------------------------------|-------------|-------------|-------------|
| #1 Quote #7726 from Ferguson | \$15,754.78 | \$12,801.00 | -\$2,953.78 |
| #2 Quote #7801 from Ferguson | \$12,801.00 | \$9,500.00 | -\$3,301.00 |

▲ The selection sheet shows real-time info and prominently marks upcoming selections to keep everyone on schedule.

| Selection | Choice | Price | Allowance | Difference |
|---|---|------------|------------|-------------|
| Garage Doors - Manufacturer, Product, Style and Color | Clopay Coachman CP23 Sandtone with arched glass | \$5,124.32 | \$4,000.00 | -\$1,124.32 |
| Subtotal | | | | \$4,124.32 |
| Builder Fee - 15% | | | | +\$516.65 |
| Change Order #1 Total | | | | \$1,292.97 |

▲ The expenses page automatically shows how selection choices and change orders affect the final project price.

| Sublist | Entered | Completed | Item | Last Comment | Verify Completion |
|---------|---------|-----------|---|---|-------------------|
| 30 Day | None | 12/18/09 | The tree and one of the azaleas in the front yard have died | Item accepted - Donny Wyatt - 12/18/09 11:03 AM View/add comments | Completed |

▲ The warranty list lets you request new items and verify items once they are complete.